

FREE TRAINING FOR MLS TECHNICAL CLASSES

Select "Training" on Realcomp.com

Realcomp Online® for New MLS Subscribers

This course introduces new MLS Subscribers to the following Realcomp Online® functions: Listing Load-Data Entry, Searching, Reporting, Prospecting & E-mailing; as well as Realcomp's MLS Policies & Procedures and Rules & Regulations. 3 hours

Mon, Aug 3, 6:00p.m. - 9:00p.m.
Thur, Aug 6, 1:00p.m. - 4:00p.m.
Sat, Aug 15, 9:00a.m. - 12:00p.m.
Tues, Aug 25, 9:00a.m. - 12:00p.m.

Realcomp Online® Front-Office Training for Office Assistants

Realcomp Online® training designed for real estate office staff... this class includes training on Listing Load-Data Entry and other MLS functions related to the work performed by many Office Assistants. Realcomp understands your job is unique and for this reason, we've designed a class especially for you. 2 hours.

Realcomp Online® Public Record Data & Comparative Market Analysis

Use Realcomp Online® to find land and tax information on single and groups of properties. Create address labels or download property address information for bulk mailing. Experience three unique ways to conduct a Comparative Market Analysis. 3 hours.

Tues, Aug 4, 1:00p.m. - 4:00p.m.
Thur, Aug 13, 9:00a.m. - 12:00p.m.
Mon, Aug 17, 6:00p.m. - 9:00p.m.

Photo Editing Using Google's FREE Picasa Software

Using Google's FREE Picasa software, learn how to edit your photos once they've been scanned or imported into your PC, then learn how to create your own Marketing materials using these photos. 2 hours

Mon, Aug 17, 9:00a.m. - 11:00a.m.
Mon, Aug 31, 1:00p.m. - 3:00p.m.

Advanced Realcomp Online® - Search Techniques & Functions

Utilize advanced search methods, perform supplementary Prospecting features, explore various Report options and find agents & offices through "Agent Search". Learn about other helpful features such as Calendar, Contact Manager, Financial Reports and Reverse Prospecting. 2 hours.

Mon, Aug 3, 1:00p.m. - 3:00p.m.

Transaction Management

Learn to use the Transaction Desk™ Transaction Management system. Transaction Management adds additional features to your existing Instantet (Online Forms) account. Learn how to manage your transactions through online tools such as: calendar/appointment tracking, task/activity plans, contact participation, document storage, vendor/service order management, online document faxing, and more. 3 hours.

Mon, Aug 10, 1:00p.m. - 4:00p.m.
Thur, Aug 27, 9:00a.m. - 12:00p.m.
Mon, Aug 31, 6:00p.m. - 9:00p.m.

Compare properties in your client's neighborhood and present the **Suggested Sale Price** with a professional document after attending...



Public Record Data (PRD) & Comparative Market Analysis (CMA)

Preparation is key in today's market. Presenting a professionally prepared (CMA) is important to providing your client with a suggested list price. Sign up for the **PRD/CMA** class online at www.realcomp.com. Click "Training" and "Register for a Training Course."

August 2009

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
						1
2	Adv. Search-pm New Subscr.-pm	What's New-am PRD/CMA-pm		New Subscr.-pm		8
9	Trans. Mgt.-pm			PRD/CMA-am What's New-pm	Open Lab	New Subscr.-am
16	Picasa-am PRD/CMA-pm	Marketing-pm				22
23/30	Appraisers-am What's New-pm More.... 24/31	New Subscr.-am		Trans. Mgt.-am	Forms Lab	29

Marketing Utilizing Realcomp Online®

Discover the many Marketing features built into the Realcomp Online® system to enhance your communication methods. From creating customized flyers tailored to your clients' specific needs to generating labels to target a specific area for a promotional mailing, Realcomp Online® contains multiple tools to help you bolster your Marketing efforts. 3 hours.

Tues, Aug 18, 1:00p.m. - 4:00p.m.
Mon, Aug 31, 9:00a.m. - 12:00p.m.

What's New at Realcomp?

Realcomp has added several new and exciting services to our menu of member benefits including: 1) Enhanced Online Forms 2) Realcomp Mobile™, and 3) Showing Time's™ Showing Assist™. To learn how to use these new services and how they can benefit you in your business, be sure to register and attend this class! 2 hours.

Tues, Aug 4, 9:00a.m. - 12:00p.m.
Thur, Aug 13, 1:00p.m. - 4:00p.m.
Mon, Aug 24, 6:00p.m. - 9:00p.m.

Freedom with Online Forms

The first portion of the "What's New at Realcomp" class. Offices who are interested in attending the "online forms" portion only of this class may do so by making special arrangements with Realcomp's Training Department. Topics covered include: how to start a transaction, create a quick-start group, attach forms to a transaction, automatically populate them, and more. 1.5 hours.

CALL TRAINING DEPT TO SCHEDULE AT (866) 553-3430 EXT. 4.

Realcomp Online® for Appraisers

Appraisers learn to narrow searches geographically, find comparable properties in the MLS & Public Record Databases, and use the MLS Listing History module. 2 hours.

Mon, Aug 24, 9:00a.m. - 11:00a.m.

Open Lab

Bring your specific questions about ANY Realcomp topic. 2 hours.

Fri, Aug 14, 9:00a.m. - 11:00a.m.
Fri, Aug 28, 9:00a.m. - 11:00a.m.

Training Policy

The "No Show/No Call" policy requires notice 24-hours in advance if you have registered for a Realcomp training class and are unable to attend. Failure to cancel will result in a fine of \$37.50.



READ & WIN!

We've hidden an Agent ID in this newsletter. If you find it and it happens to be YOUR ID, call Realcomp's Customer Care Department at (866) 553-3430 by the end of this month and win a \$25 gas card. The winner could be you!



Realcomp Mobile® ... assist your customer ANYTIME...ANYWHERE (with your Internet-enabled cell or PDA.)

WWW.REALCOMPMOBILE.COM