

FREE TRAINING FOR MLS TECHNICAL CLASSES

Select "Training" on Realcomp.com

Realcomp Online® for New MLS Subscribers

This course introduces new MLS Subscribers to the following Realcomp Online® functions: Listing Load-Data Entry, Searching, Reporting, Prospecting & E-mailing; as well as Realcomp's MLS Policies & Procedures and Rules & Regulations. 3 hours

Mon, Feb 1, 6:00p.m. - 9:00p.m.
Tue, Feb 9, 9:00a.m. - 12:00p.m.
Sat, Feb 13, 9:00a.m. - 12:00p.m.
Tue, Feb 16, 1:00p.m. - 4:00p.m.
Thur, Feb 25, 9:00a.m. - 12:00p.m.

Realcomp Online® Front-Office Training for Office Assistants

Realcomp Online® training designed for real estate office staff... this class includes training on Listing Load-Data Entry and other MLS functions related to the work performed by many Office Assistants. Realcomp understands your job is unique and for this reason, we've designed a class especially for you. 2 hours.

Tue, Feb 16, 9:00a.m. - 11:00a.m.

Realcomp Online® Public Record Data & Comparative Market Analysis

Use Realcomp Online® to find land and tax information on single and groups of properties. Create address labels or download property address information for bulk mailing. Experience three unique ways to conduct a Comparative Market Analysis. 3 hours.

Mon, Feb 1, 9:00a.m. - 12:00p.m.
Mon, Feb 15, 6:00p.m. - 9:00p.m.
Mon, Feb 22, 9:00a.m. - 12:00p.m.

Online Forms

Realcomp has added several new and exciting services to our menu of member benefits including: 1) Enhanced Online Forms 2) Realcomp Mobile™, and 3) Showing Time's™ Showing Assist™. To learn how to use these new services and how they can benefit you in your business, be sure to register and attend this class! 2 hours.

Tue, Feb 2, 1:00p.m. - 4:00p.m.
Mon, Feb 15, 1:00p.m. - 4:00p.m.
Mon, Feb 22, 6:00p.m. - 9:00p.m.

Advanced Realcomp Online® - Search Techniques & Functions

Utilize advanced search methods, perform supplementary Prospecting features, explore various Report options and find agents & offices through "Agent Search". Learn about other helpful features such as Calendar, Contact Manager, Financial Reports and Reverse Prospecting. 2 hours.

Thur, Feb 4, 1:00p.m. - 3:00p.m.
Tue, Feb 23, 1:00p.m. - 3:00p.m.

Transaction Management

Learn to use the Transaction Desk™ Transaction Management system. Transaction Management adds additional features to your existing Instant (Online Forms) account. Learn how to manage your transactions through online tools such as: calendar/appointment tracking, task/activity plans, contact participation, document storage, vendor/service order management, online document faxing, and more. 3 hours.

Tue, Feb 9, 1:00p.m. - 4:00p.m.

Expand Your Marketing Reach with Realcomp's Improved Marketing Class



Discover Realcomp's many marketing tools to streamline your work, concentrate your efforts, and expand your reach! Whether your plans involve traditional or Internet marketing methods, Realcomp provides tools that can help you achieve results. Sign up for the Marketing class at www.realcomp.com. Click "Training" and "Register for a Training Course".

February 2010

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
	PRD/CMA-am New Subscr.-pm 1	Forms-pm 2	3	Point2-am Adv. Search-pm 4	5	6
7	Appraisers-pm 8	New Subscr.-am Trans. Mgt.-pm 9	10	Point2 Agent Presentation Day 9-4 11	12	New Subscr.-am 13
14	Forms-pm PRD/CMA-pm 15	Office Ast.-am New Subscr.-pm 16	17	Point2-am Marketing-pm 18	Open Lab 19	20
21	PRD/CMA-am Forms-pm 22	Adv. Search-pm 23	24	New Subscr.-am Point2.-pm 25	26	27
28						

Expand your Marketing Reach with Realcomp

Discover Realcomp's many marketing tools to streamline your work, concentrate your efforts, and expand your reach! Whether your plans involve traditional or Internet marketing methods, Realcomp provides tools that can help you achieve results. Learn how to use: Realcomp Online® for researching, branding, advertising, farming, reverse prospecting, & more; social media and other free website resources for reaching consumers, and Point2 Agent tools for syndicating listings, creating your own personal website, and more! 3 hours.

Thur, Feb 18, 1:00p.m. - 4:00p.m.

Photo Editing Using Google's FREE Picasa Software

Using Google's FREE Picasa software, learn how to edit your photos once they've been scanned or imported into your PC, then learn how to create your own Marketing materials using these photos. 2 hours

Point2 Agent

Ensure that your listings are advertised virtually everywhere. Point2 agent eases the marketing burden for the real estate professional with listing syndication that's effortless, a world class website and much more. 2 hours.

Thur, Feb 4, 9:00a.m. - 11:00a.m.
Thur, Feb 18, 9:00a.m. - 11:00a.m.
Thur, Feb 25, 1:00p.m. - 3:00p.m.

Realcomp Online® for Appraisers

Appraisers learn to narrow searches geographically, find comparable properties in the MLS & Public Record Databases, and use the MLS Listing History module. 2 hours.

Mon, Feb 8, 1:00p.m. - 3:00p.m.

Open Lab

Bring your specific questions about ANY Realcomp topic. 2 hours.

Fri, Feb 19, 9:00a.m. - 11:00a.m.

Training Policy

The "No Show/No Call" policy requires notice 24-hours in advance if you have registered for a Realcomp training class and are unable to attend. Failure to cancel will result in a fine of \$37.50.



READ & WIN!

We've hidden an Agent ID in this newsletter. If you find it and it happens to be YOUR ID, call Realcomp's Customer Care Department at (866) 553-3430 by the end of this month and win a \$25 gas card. The winner could be you!



Realcomp Mobile® ... assist your customer ANYTIME...ANYWHERE (with your Internet-enabled cell or PDA.)

WWW.REALCOMPMOBILE.COM